



January 2020

Upcoming Events

See what's happening

March 5-6, 2020 - NAFED Conference
Las Vegas, NV

April 2-3, 2020 - NAFED Conference
Atlantic City, NJ



New Year, New Flash-Soft!

2020 has just begun and it is already shaping up to be an exciting year for Flash-Soft. A new version of FlashPoints Pro has just been sent out. This new version contains some bug fixes and some tools that will help us provide better support to our customers. But we are not stopping there!

In the past year, we have doubled the number of FlashPoints customers. To accommodate this growth we have made changes to how we train new customers. For more about the new Flash-Soft Training Program see the article below.

We are also making plans to attend more trade shows and to find new ways to get the word out about Flash-Soft. One way we are doing that is by joining fire industry organizations, such as ACSAFE (Atlantic Coast Safety And Fire Experts).

We have also received some excellent feedback from FlashPoints customers in the past year. This feedback will be leading to changes to FlashPoints that will be beneficial to everyone. Your ideas are always appreciated, please keep them coming!

[Visit Flash-Soft.com](http://Flash-Soft.com)

More than Pipe



FlashPoints is all about creativity

The FlashPoints pipe system has quickly grown into a powerful toolset. Originally designed to add pipe and detection lines to drawings, the pipe system can be used to draw arrows, show roof lines, and even draw floor plans!

The flexibility of the FlashPoints pipe system fits right in with the rest of FlashPoints. Our goal has always been to provide a product that is supportive and responsive to your creativity. It's no accident that we tell people, "If you can think it, you can do it with FlashPoints!"

If you feel you need a creative boost, visit the Flash-Soft Gallery to see how other customers are using FlashPoints: [Flash-Soft Gallery](#)

Training Your Way



Remote Video Training

Flash-Soft offers FlashPoints training to all non-enterprise FlashPoints customers using a service called AnyMeeting to hold video conferences that allow us to share our screen with the customer and show them exactly how to get the most out of FlashPoints. This approach has been very successful. All a customer needs is a computer with a web browser, microphone, and speakers to join the video conference. (a web camera is optional).

Whether you are a new FlashPoints customer, you never received training, or you just need a refresher, this is a great way to improve your FlashPoints comfort level and produce quality drawings, quickly.

Visit this link to register for a free FlashPoints class: [FlashPoints Training](#)

Get FREE Credits

Refer a friend and get free credits.

You already know how easy FlashPoints is to use and how much AHJs like FlashPoints drawings. Help us get the word out to everyone.

Refer FlashPoints to a friend and when they buy a FlashPoints license, you will each receive 2 FlashPlan Credits (that's a \$50 value each!)

To refer a friend, simply give them your unique FlashPoints referral code. When they enter it on the FlashPoints order form, 2 credits will automatically be added to both of your banks. Your referral code can be found on your Flash-Soft customer page. To access your customer page follow the instruction on your FlashPoints Welcome Email or contact support for assistance (support@flash-soft.com)



That's CAD, Your Way!